

REGIONAL HEAD BUSINESS OPERATIONS | FOR A NEW AGE REAL ESTATE COMPANY LOOKING TO DISRUPT THE INDUSTRY

OUR BUSINESS:

Founded five years ago, on the sole thesis that real estate needed to be done differently in India, Tribeca is a contemporary and vibrant real estate brand that brought the Trump Organization to India and pioneered the concept of branded residences.

We have 5 projects and over 5 million square feet of projects under development with a gross sale value of over INR 6,500 cr. We also have a INR 500 Cr. housing platform tie-up with HDFC for the development of mid income projects, which puts us right in the league of the most trusted and valuable developer brands of our time.

With a bunch of incredibly talented, hungry, bright and passionate folks on the team: IIT, IIM, Wharton and SPA toppers, industry stalwarts, we are looking to leave a dent in the real estate segment and making the world a better place to live in.

LOOKING FOR:

- A driving force to help manage the most marquee project in our portfolio in Delhi NCR
- Someone who will assure the successful execution of the vision and will coordinate all aspects of the project from design, sales, marketing to delivery
- An operations expert who can hold it all together even in chaotic times. Every new project is like starting a new business. And, in real estate, the excitement never ends - from regulatory changes, to changing marketing dynamics, and “evolving” business plan, most things can seem like moving targets.

WHO YOU ARE:

- Bachelors/Master's degree from a Tier 1 institute (IIT/IIM/SPA or equivalent) or a CA
- 8-15 years of relevant experience, with 8+ years of cross-functional experience in real estate, having performed in strategic and operational roles
- Have managed at least one project P&L through its lifecycle
- Someone who has grown from one specific function or EA/strategy/PMO with exposure to multiple functions, preferably from Asset management, NBFC, Private equity background
- Someone who is good with Numbers/ reporting
- An ambitious problem solver who knows that managing people, proper planning and execution are at the heart of improving our industry
- An expert at inducing order into chaos and have the grit to "get it done, no matter what".
- You live your life through "goals, deadlines and project schedules".

WHAT YOU WILL DO:

- Assist the Regional CEO in managing various P&L across functions.
- Manage a diverse set of people, most not under your direct supervision, to deliver on results
- You will create, own and manage the project business plan and schedule and mitigate any risk involved.
- You will coordinate between design, sales, marketing, external consultants, JV partners, international partners to achieve the business plan. In a nutshell – you will get it done.

WHAT YOU GET:

A chance to lead career-altering projects and to work with a company that will fundamentally disrupt one of the largest industry segments in the country and the world. The next stops in your career will be Region Head and Business Operations Head. You will get competitive base compensation and significant success based compensation.