

LUXURY SALES | FOR A NEW AGE REAL ESTATE COMPANY LOOKING TO DISRUPT THE INDUSTRY

OUR BUSINESS:

Founded in 2011, on the sole thesis that real estate needed to be done differently in India, Tribeca is a contemporary and vibrant real estate brand that brought the Trump Organization to India and pioneered the concept of branded residences.

We have 5 projects and over 4 million square feet of projects under development with a gross sale value of over INR 5,500 cr. We also have a INR 500 Cr. housing platform tie-up with HDFC for the development of mid income projects, which puts us right in the league of the most trusted and valuable developer brands of our time.

With a bunch of incredibly talented, hungry, bright and passionate folks on the team: IIT, IIM, Wharton and SPA toppers, industry stalwarts, we are looking to leave a dent in the real estate segment and making the world a better place to live in.

LOOKING FOR:

- A driving force to help manage the most marquee project in our portfolio in Delhi NCR
- Someone who will assure the successful execution of the vision
- Dynamic sales expert who has an in-depth knowledge of Gurgaon real estate and knows its competition
- A sales representative who has a great channel base in the region

WHO YOU ARE:

- Bachelors/Master's degree
- 8-10 years of relevant experience, having performed in strategic roles
- Someone who is good with Numbers
- An ambitious problem solver who knows that managing people, proper planning and execution are at the heart of improving our industry
- Someone who comes with an attitude of providing a solution rather than coming up with a problem
- You live your life through "goals, targets & sales"

WHAT YOU WILL DO:

- Responsible for introducing New Channel Partners to the organisation
- Responsible for handling incoming leads
- Responsible for Customer Handling via Channel Partner & Direct
- Responsible for Product show around
- Responsible for Market Assessment on regular basis

WHAT YOU GET:

The be a part of a dynamic and growing team and gain deep cross-functional exposure thereby adding to the depth of his/ her understanding of various functions.